

# Marin County Snapshot: Q4 2012 vs. Q4 2013

	Sales Volume			Homes Sold			Avg. Days on Market			Median Price		
	Q4 '12	Q4 '13	% change	Q4 '12	Q4 '13	% change	Q4 '12	Q4 '13	% change	Q4 '12	Q4 '13	% change
Belvedere	\$ 17,970,039	\$ 7,033,000	<b>-61%</b>	6	3	<b>-50%</b>	126	115	<b>-9%</b>	\$ 2,485,000	\$ 2,292,000	<b>-8%</b>
Corte Madera	\$ 23,712,000	\$ 24,757,734	<b>4%</b>	25	21	<b>-16%</b>	79	36	<b>-54%</b>	\$ 890,000	\$ 1,012,000	<b>14%</b>
Fairfax	\$ 8,997,300	\$ 17,935,302	<b>99%</b>	13	26	<b>100%</b>	62	52	<b>-16%</b>	\$ 700,000	\$ 619,000	<b>-12%</b>
Greenbrae	\$ 8,298,250	\$ 6,140,600	<b>-26%</b>	7	6	<b>-14%</b>	68	55	<b>-19%</b>	\$ 1,090,000	\$ 965,800	<b>-11%</b>
Kentfield	\$ 46,762,500	\$ 38,674,424	<b>-17%</b>	22	18	<b>-18%</b>	65	71	<b>9%</b>	\$ 1,590,000	\$ 1,800,000	<b>13%</b>
Larkspur	\$ 19,604,275	\$ 17,989,375	<b>-8%</b>	18	12	<b>-33%</b>	90	53	<b>-41%</b>	\$ 1,110,000	\$ 1,487,000	<b>34%</b>
Mill Valley	\$ 109,267,717	\$ 128,202,550	<b>17%</b>	89	91	<b>2%</b>	67	53	<b>-21%</b>	\$ 1,085,000	\$ 1,180,000	<b>9%</b>
Novato	\$ 94,422,526	\$ 82,289,369	<b>-13%</b>	143	111	<b>-22%</b>	81	62	<b>-23%</b>	\$ 601,000	\$ 665,000	<b>11%</b>
Ross	\$ 26,683,470	\$ 38,181,500	<b>43%</b>	11	9	<b>-18%</b>	75	113	<b>51%</b>	\$ 2,350,000	\$ 2,725,000	<b>16%</b>
San Anselmo	\$ 43,832,000	\$ 59,020,925	<b>35%</b>	46	56	<b>22%</b>	73	69	<b>-5%</b>	\$ 791,500	\$ 902,500	<b>14%</b>
San Rafael	\$ 97,778,297	\$ 118,472,140	<b>21%</b>	130	122	<b>-6%</b>	80	59	<b>-26%</b>	\$ 720,000	\$ 827,500	<b>15%</b>
Sausalito	\$ 19,029,500	\$ 28,348,500	<b>49%</b>	14	21	<b>50%</b>	71	63	<b>-11%</b>	\$ 1,417,500	\$ 1,300,000	<b>-8%</b>
Tiburon	\$ 63,634,086	\$ 55,263,000	<b>-13%</b>	30	23	<b>-23%</b>	110	77	<b>-30%</b>	\$ 1,812,500	\$ 1,925,000	<b>6%</b>

Source: Terradatum, January 8, 2014. Data is for single-family homes in selected Marin County cities.